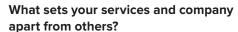
# sound bites

# **Q&A**with

### JASON CARTER GENERAL MANAGER, MANHASSET SPECIALTY COMPANY

#### What got you into designing and building music stands?

When I started at Manhasset twenty-nine years ago, it was just a job. However, I soon realized that we were providing essential tools to help musicians create art. This ignited a passion within me to make a difference in the lives of artists by enhancing the quality and functionality of our music stands. This commitment has driven me to work my way up within the company, striving to make a positive impact on artists' lives.



Manhasset is an employee-owned company, fostering pride, responsibility, and accountability in each team member. As a result, we maintain the highest standards of quality and craftsmanship in our music stands. Our collaborative environment allows us to continuously improve and innovate, ensuring we provide the best possible tools to support musicians' artistic pursuits.

#### When a group chooses you, what can they expect from Manhasset?

Groups can expect top-quality music stands backed by a lifetime warranty against manufacturer defects. Our excellent customer service ensures that musicians receive prompt support and assistance, allowing them to focus on their art, knowing they have the best tools at their disposal.

## If our reader was sitting in front of you, what question should they ask when purchasing a stand?

A reader might ask, "Where and by whom is the stand made, and should I consider this a lifetime purchase or a disposable product?"



Groups can expect top-quality music stands backed by a lifetime warranty against manufacturer defects.

Our excellent customer service ensures that musicians receive prompt support and assistance, allowing them to focus on their art, knowing they have the best tools at their disposal.

Manhasset stands are made in the United States by dedicated employee owners and are designed to last a lifetime, making them a reliable and high-quality investment.

#### What other products do you carry that our readers would benefit from using?

In addition to music stands, Manhasset offers choral folders, stand lights, stand carts, customizable stand options, and more. These products and accessories cater to a variety of musicians' needs, enhancing their performance experience and helping them focus on their craft.



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